

**Southeast District Meeting**  
*Feb 10-11, 2012 - Raleigh, NC*  
**Embassy Suites Raleigh Crabtree**



**Meeting Focus: Education - A Core Competency & Instructor Development**

Friday: February 10, 2012

11:30	Registration Open	Triangle Chapter
12:00	Welcome/Kickoff/Introductions	Alma Ballard, SE District Manager
12:15	APICS Instructor Development Program	Bob Collins, CFPIM CIRM CSCP
1:00	Techniques, Tools and Tips: BSCM	
2:00	Techniques, Tools and Tips: MPR	
3:00	Break	All
3:30	Techniques, Tools and Tips: DSP	
4:30	Techniques, Tools and Tips: ECO	
5:30	Break	All
5:45	Techniques, Tools and Tips: SMR	
6:45	Techniques, Tools and Tips: CSCP	
7:45	Recognition/Wrap-Up	Alma Ballard, SE District Manager
8:00	Networking/Hospitality	Triangle & Piedmont Triad Chapters

Saturday: February 11, 2012

7:30	Registration Open	Piedmont Triad Chapter
8:15	Welcome/Kickoff	Alma Ballard
8:30	BOK Presentation on the History and Current Status of S&OP.	Dick Ling, CFPIM
10:00	Break	All
10:15	President's Forum	Alma Ballard
11:15	Chapter Interaction	David Curl
12:30	Lunch	All
1:15	APICS Education Update	Bob Collins, CFPIM CIRM CSCP, Dir. Professional Development
2:15	Certification Exam Products and Processes	Ann Gatewood, CFPIM CIRM CSCP, Certification Chair
3:00	Break	All
3:30	CSCP Marketing Tips	Michelle Morrison, Holmes Corp
4:15	Web Marketing & Tools	Marty Ross
5:00	Recognition/Wrap-Up	Alma Ballard
6:30	Winery Tour and Tasting	Optional