

Upstate SC Supply Chain Coalition



LEAN SEMINAR

One Day Seminar - February 26, 2010

**Presented by the APICS Industrial Crescent Chapter
(Member of the Upstate Supply Chain Coalition)**

And by The Adopt Lean Group of Greenville



Your Business Performance Coach



Friday, February 26th, 2010

Greenville, South Carolina

Hilton Hotel – Orchard Park Drive

8:30 am – 3:30 pm

Registration Only \$120 per person (prior to February 1st)

After February 1st - \$150 per person

*Cost Includes Presentations, Continental Breakfast (Fruits & Pastries), Lunch
(Soup or Salad, Sandwich and Desserts Buffet) and Afternoon Break Snacks*

Visit www.apics-sc.org for Program Details and Registration

Agenda:

8:30am - 9:00am – Registration with Continental Breakfast Selections

9:00am-9:50am - Dean Davidson (The Adopt Lean Group) - *Lean 101: Learning to See*

10:00am-10:50am - Dean Davidson (The Adopt Lean Group) - *Leading in a Lean Environment*

11:00am-11:30am - Lunch

11:30am -12:20pm - Jeff Anderson (APICS Industrial Crescent Executive VP) – *Overview of APICS Lean Enterprise Workshop*

12:30pm - 1:20pm - Brian Corrao (Everest Partners) - *Delivering Results through Supply Chain Partnerships*

1:30pm - 2:20pm - Frank Murphy (Inventory Management Services) -- *Clean, Lean and Reliable: The New Standard for MRO Storerooms*

2:30pm - 3:30pm - Tony Todd (Motivational Speaker & Industrial Professional) – *It's All About The Money!*

9:00 am - 10:50 am “LEAN 101” and “Leading in a LEAN Environment”



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Your Business Performance Coach



Lean 101: Learning to See

Many of us report to work everyday and go about doing what we do without thinking about whether the end customer is willing to pay for what we do. We have all had an opportunity to work with and in broken processes and had to develop “work-arounds” in order to get the job done. At some point we are not able to look at what we do objectively and tend to try to justify what we do even if it does not add value and/or the customer is not willing to pay for what we do. We are in fact blind to the 9 Types of Waste.

Typically, over 90% of what any organization does is wasteful activity, activity that the end customer is not willing to pay for and/or is not adding value. What does value-added look like anyway?

These wasteful activities are pure cost and erode the financial and operational health of any organization. These wasteful activities also make work more complex and difficult than necessary.

Join this thought provoking discussion facilitated by Dean Davidson, President of The Adopt Lean Group to “Learn to See”.

Leading in a Lean Environment

Leading in a Lean environment requires a certain behavior that is in concert with the principles of lean. Words such as visual, team-based, data-driven, consistent, progress vs. perfection are commonly associated with Lean leadership. Join this participative discussion to examine a typical Lean journey and to determine what you as a leader may need to consider changing regarding your behavior in order to effectively lead others through a Lean transformation.

11:30 am – 12:20 pm – “Overview of the APICS Lean Enterprise Workshop Series Educational Offering from APICS”



Jeff Anderson, CFPIM, CSCP currently serves on the APICS Industrial Crescent Chapter board of Directors as Executive Vice President. His past role on the board was as VP of Education. Jeff actively teaches course for the APICS certification curriculums.

APICS Lean Enterprise Workshop

As more organizations decide to go lean, demand is escalating for a skilled team and system-wide approach for developing and implementing lean project plans. APICS, The Association for Operations Management has addressed this r through the introduction of the APICS Lean Enterprise Workshop, a series of seven modules designed to equip you with the broad knowledge and tools to map the transformation for developing a lean culture at your organization.

The workshop will allow you to

- Complete a self-assessment to determine your organization’s readiness to implement lean
- Gain practical experience analyzing how to incorporate lean into organizations
- Leave with a project plan for implementing lean into your organization

Using scenarios from a fictitious company, Murphy’s Toys, the participants will be tasked with finding lean solutions to a myriad of challenges in each of the seven module areas which are:

- 1. Introduction**
- 2. Lean Culture**
- 3. Value Stream Mapping**
- 4. Stability and Process Improvements**
- 5. Just-in-Time**
- 6. Measuring**
- 7. Sustaining**

This presentation will provide an overview of the seven modules that make up the APICS Lean Enterprise Workshop. For each of the modules, we will take a short view of the objectives as well as the tools and tasks used to achieve success.



Brian Corrao, CPIM, CSCP is a supply chain practitioner, educator and consultant. He has over 17 years of domestic and international experience including leadership positions in global sourcing, finance, IT, production planning, logistics, and marketing. He has delivered award winning results within such industries as paper, packaging, pharmaceuticals, consumer products, automotive, and distribution businesses. Brian has earned a BS in Physics & Mathematics, and a Master’s degree in Industrial & Systems Engineering, along with CSCP and CPIM certifications through APICS (The Operations Management Association). He brings a results-oriented and principled approach to clients as the owner of Everest Partners, an independent supply chain consulting business specializing in creating supplier-customer partnerships and delivering lean process improvements.

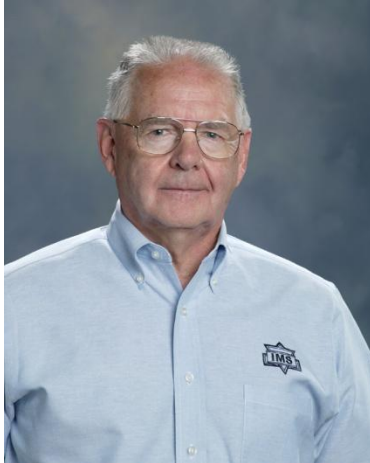
Delivering Results through Supply Chain Partnerships

Recent economic conditions have challenged all businesses to reduce operating expense and conserve cash - often with fewer people. Significant pressure has taken the form of reverse auctions, extended terms, and the occasional surprise bankruptcy among suppliers and customers. For those that are well positioned to survive this period, where is the next 10+% supply chain improvement going to come from? By applying a lean-principled approach supplier-customer partnerships can create 20%+ benefits for both parties. This presentation focuses on 6 practical elements gleaned from case examples. Lessons can be applied by sales to change the competitive game, and by sourcing organizations charged with delivering the next big savings.

Takeaways include:

- 1) A method to identify, create and sustain mutual value.
- 2) Ideas to strengthen existing supplier-customer relationships that can be implemented today.
- 3) Keys to making the partnership work over the long haul.

1:30 p.m – 2:20 p.m “Clean Lean and Reliable. The New Standard for MRO Storerooms”



Pine Creek Office Park * 209 Pine Knoll Drive - Suite D * Greenville, SC 29609-3281 * Phone: 864.268.7033 * Fax: 864.268.7059 * Email: IMS@sosims.net

Frank Murphy, CPMM, is the Founder and President of Inventory Management Services Inc., of Greenville, SC. IMS’s “hands-dirty” consulting approach changes MRO-parts storerooms from a reactive practice to a proactive process.

- ❖ Founded IMS in 1995.
- ❖ Is a past Director of the National Association of Professional Organizers.
- ❖ Has over 35 years of Fortune 500 maintenance-intensive experience.
- ❖ Held lead mechanic, overhaul crew supervisor, maintenance planner and storeroom manager positions.
- ❖ Trained over 1,200 maintenance personnel in 250 companies as a CMMS Trainer.
- ❖ Has presented seminars at the NFMT & Lean Manufacturing Conferences.
- ❖ Has published articles for several trade journals, and organizing websites.

IMS implements Best Practice and common-sense principles of storeroom design, storage fixture selection and setup, and parts consolidating and organizing. IMS provides all the “hands-dirty” services needed to set up a Lean and Reliable MRO parts storeroom: design, setup, relocation, consolidating and organizing, physical inventory, and bar-code labeling.

Clients include Alcoa, Cognis, ConAgra, Domino Sugar, General Electric, Gillette, Kraft Foods, Miller Brewing, Pepsi, Proctor & Gamble, US Gypsum, and US Steel.

IMS is a Veteran-Owned Small Business

Clean, Lean and Reliable MRO storerooms are essential for plants practicing or implementing lean manufacturing. Emerging or established Preventive Maintenance (PM), Predictive

Maintenance (PDM) Total Productive Maintenance (TPM) or Reliability Centered Maintenance (RCM) programs require a Reliable parts storeroom to support their best maintenance practices.

Having the right parts, at the right time, located and accessed efficiently and stored in minimum yet sufficient quantities are prerequisites needed to sustain successful maintenance operations.

This presentation outlines how MRO storerooms become Lean and Reliable through the implementation and application of methodical, common-sense and practical part organizing methods and day-to-day storeroom operating procedures.

2:30 p.m. – 3:30 p.m. “It’s All About The Money!”



Speaker TONY TODD is an Executive Coach & Motivational Speaker. He is certified by The Society of Manufacturing Engineers in both Manufacturing Management and Robotics Automation. His talk is: “It’s All About the Money!” ...about YOUR spending and earnings & your EMPLOYER’S profits. Big money issues not taught by academia!

Implementing many magic Continuous Improvement projects, he saved \$Millions for commercial & military suppliers in quality control, productivity & packaging. He directed company turnarounds, designed automated factories & wrote a winning \$45 Million proposal.

Tony was an Industrial Engineer, Corporate R&D Projects Manager, Plant Manager, General Manager, Vice President, Executive Coach, Speaker, and Consultant with Fortune 100/500 & private companies.